

“I see the ROI from J. J. Keller training in our insurance. We’ve gone from a 260% loss ratio to 35% in one year.”

DAVID RUPNICK
Building/Safety Manager
IDI Distributors
Chanhassen, MN



America’s Insulation Source®

About IDI

Since its founding in 1979, this family-owned business has grown to become America’s wholesale insulation source. Its 55 locations and fleet of 250 trucks service contractors nationwide.



Expertise. Ease of use. Variety. These are just a few of the reasons why David Rupnick *initially* chose J. J. Keller online training. The results he’s seen are what keeps him *coming back*. **“J. J. Keller’s expertise was the main factor in choosing them for our training. The knowledge they have to understand the regs for our drivers, managers, and forklift operators ... it’s priceless.”**

David also appreciates how easy it is to use our online training. **“I can enroll my drivers in it, they can train on their phone, our tablets, a laptop ... it’s very flexible so they can learn at their own pace.”**

And IDI drivers, who do double duty as warehouse workers, agree. **“Courses are easy to navigate, very thorough, and if you need to go back at any point, you can,”** says Dan Wynn.

The wide variety of online courses David uses from his J. J. Keller Training subscription makes it easy for him to train on driver safety, warehouse safety, and HR topics. **“We use training from just about every category J. J. Keller offers. They’re a one-stop shop that has all we need.”**



After fully implementing the training, David is seeing positive results. **“The cost of our insurance premiums are only going up 5% while the national average is going up 10-15%. Plus, we are on pace to save \$65,000 in accident/incident repairs this year.”**

It’s safe to say David is one satisfied training customer. **“I would recommend J. J. Keller based on their professionalism, the quality of their training, how they stand behind their product, and how it’s always up to date.”**

For more information on online training, visit JJKellerTraining.com

